**LEADERSHIP ATTRIBUTES**

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**Source:** [**https://www.rippleeffectleadership.ca/ripple-blog/3-practical-ways-to-generate-personal-leadership-traits-in-your-team**](https://www.rippleeffectleadership.ca/ripple-blog/3-practical-ways-to-generate-personal-leadership-traits-in-your-team)

Throughout my career, I have demonstrated a range of leadership attributes that are pivotal for a successful career in land development. My background in real estate asset management, combined with my educational pursuits and hands-on experience, positions me well to excel in the field of land development.

**Strategic Vision and Execution:** My role at Amherst Holdings exemplified my ability to develop and implement comprehensive business plans. I managed the renovation and sale of over 1,000 residential homes, which required a strategic vision and consistent execution. This experience helped hone my skills in assessing market trends, negotiating deals, and identifying profitable real estate investment opportunities.

**Cross-Functional Team Leadership:** At Campus Advantage, I led a team through every phase of the investment cycle for approximately 50 student housing properties. My responsibilities included overseeing institutional reporting, capital projects, and strategic decision-making, showcasing my ability to manage complex projects and collaborate effectively with various stakeholders.

**Analytical and Financial Expertise:** My role at Virtus Real Estate involved financial modeling, preparing comprehensive reports, and contributing to successful asset dispositions totaling over $450 million. These experiences have enabled me to evaluate land opportunities and make informed decisions that align with strategic objectives.

**Innovative Problem-Solving:** My involvement in developing a technology-based retail platform at Amherst Holdings required innovative thinking and adaptability. I effectively sourced design/build companies and managed high-end residential projects, demonstrating my problem-solving and creative skills.

**Commitment to Sustainable Development:** Currently, as a Land Acquisition Manager at Pulte Group, I am involved in exploring master-planned communities and understanding various stages of land development. This role has reinforced my commitment to creating sustainable, eco-friendly communities that align with future growth and environmental stewardship.

I plan to build on these leadership qualities as I embark on a new career path in the homebuilding industry with Pulte Group. I am dedicated to leveraging my skillsets to contribute to successful and sustainable land development projects.

# HONORS & INVOLVEMENT

# **The Real Estate Development Association** - *Treasurer*

**ULI Member** - *August 2023*

**Texas Wranglers** – *Vice President, Public Relations Chairman*

**Honors** - *University Honors (Fall 2009 – Spring 2011); Chad L. Wargo Scholarship (Spring 2010); Fallen Wrangler Memorial Scholarship (2012)*